Skills to Scale

Frequently Asked Questions

This document is intended to supplement the **Skills to Scale Guidelines** and provides additional clarification and explanation for applicants. It is important to read the **Guidelines** in the first instance.

1. Should I apply for Skills to Scale?

If your business meets at least four of the five eligibility criteria in the Guidelines, we welcome your expression of interest (EOI).

2. What is the selection process?

Please read the Guidelines. The selection process involves an EOI, shortlisting, and selection.

3. Why does the EOI form restrict the amount of information I can provide?

Word limits keep responses clear and concise. Focus on delivering key information succinctly and answering the questions fully. EOIs that are repetitive, confusing, full of jargon, overuse acronyms, contain factual errors or are difficult to interpret are unlikely to be successful.

4. Can I attach additional information to support my EOI?

Yes, you can upload attachments.

5. What is the EOI deadline

EOIs must be submitted by **11 January 2027** at 2.00pm Australian Eastern Standard Time (AEST).

6. What if I miss the deadline?

You will not be able to submit your EOI.

7. Can I ask for an extension for submitting an EOI.

No! Late submissions won't be accepted, so please mark the deadline in your calendar and aim to have your EOI in early.

8. Can I add to or change my EOI after submitting it?

No. Only the information submitted at the time of your EOI will be considered by the assessment panel. However, please inform the Queensland Government and Deloitte of any changes that might affect your eligibility after submission. Please email: *ScienceandInnovation@detsi.qld.gov.au*

9. Can I express interest if my enterprise has previously received a Queensland Government grant or participated in a Queensland Government support program?

Yes, if it meets the guidelines and has the capacity. You should consider mentioning the successful completion of your Queensland Government support program or funding project as demonstration of your commitment to outcomes.

10. Can I express interest if my business has received funding from another source or has/is participating in any other support program?

Yes, if it meets the guidelines and has the capacity. You should consider mentioning the successful completion of your support program or funding project as demonstration of commitment to outcomes.

11. Do I need to have participated in other Queensland Government innovation programs to be eligible for Skills to Scale?

No. The Department is seeking EOIs from Queensland's highest potential scaleups, even if they have not previously been part of the innovation ecosystem.

12. Can I submit more than one EOI?

No, only one EOI per organisation or its related parties. If multiple EOIs are submitted, only the first one received will be assessed, and the subsequent EOIs lodged will be deemed ineligible. Please read the Guidelines.

13. Can I express interest if my business has related entities?

Yes, if it meets the eligibility criteria. Please read the Guidelines.

14. If I am a franchisor, do the FTEs from franchisees count towards my organisation's FTEs?

Yes, include the total number of employees from the parent company, subsidiaries, and affiliated companies with a financial and ownership relationship.

15. How will my EOI be assessed?

Please read the Guidelines. EOIs will be assessed across four selection criteria including Innovative Products/Services, Market Establishment, Growth Phase and Revenue Generation and Growth Metrics.

16. When will I know the outcome of my EOI?

You will be notified as soon as possible after your EOI is submitted. The detailed assessment and due diligence processes take time, depending on the volume and quality of EOIs. If your EOI is not eligible or will clearly not reach the final selection you will be notified no later than 16 January 2026, which will allow you to consider other options.

17. Can I check the status of my submitted EOI?

No. You will be notified in writing about the outcome as soon as possible after your EOI is submitted. This will be no later than 5 February 2027.

18. How do I demonstrate that my enterprise is innovation driven?

Explain how the innovation IP owned by the business has/will provide the market advantage that will allow the business to expand exponentially.

19. Is there a main industry, technology or market focus for the program?

No, Skills to Scale is open to all eligible enterprises.

20. Are there weighting on the selection criteria?

No. However, the Queensland Government reserves the right to take into consideration the benefits that a business may bring to Queensland including the development of Queensland regions, and encouraging female founded enterprises and enterprises founded by Australian Aboriginal and Torres Straight Islanders.

21. Can I appeal the EOI decision?

No. The decision will be final.

22. Can I seek feedback if my EOI is unsuccessful?

Yes. You can email us at: *ScienceandInnovation@detsi.qld.gov.au*

23. When does Skills to Scale commence?

The Intensive Lab will be held in person on **11-12 February,** with bespoke mentoring sessions followed by a final Acceleration Lab on **26-27 May 2027.** The program will end in early June 2027.

24. Can I defer commencing Skills to Scale if my EOI is successful?

No. You must enter into a legally binding agreement.

25. What is the consequence of failing to complete Skills to Scale once I have entered into an Agreement?

Depending on the circumstances of withdrawal after entering into the Agreement, consideration of you or your business for future support may be impacted.

26. Where can I find further information?

• Web: Skills to Scale

• Email: ScienceandInnovation@detsi.qld.gov.au